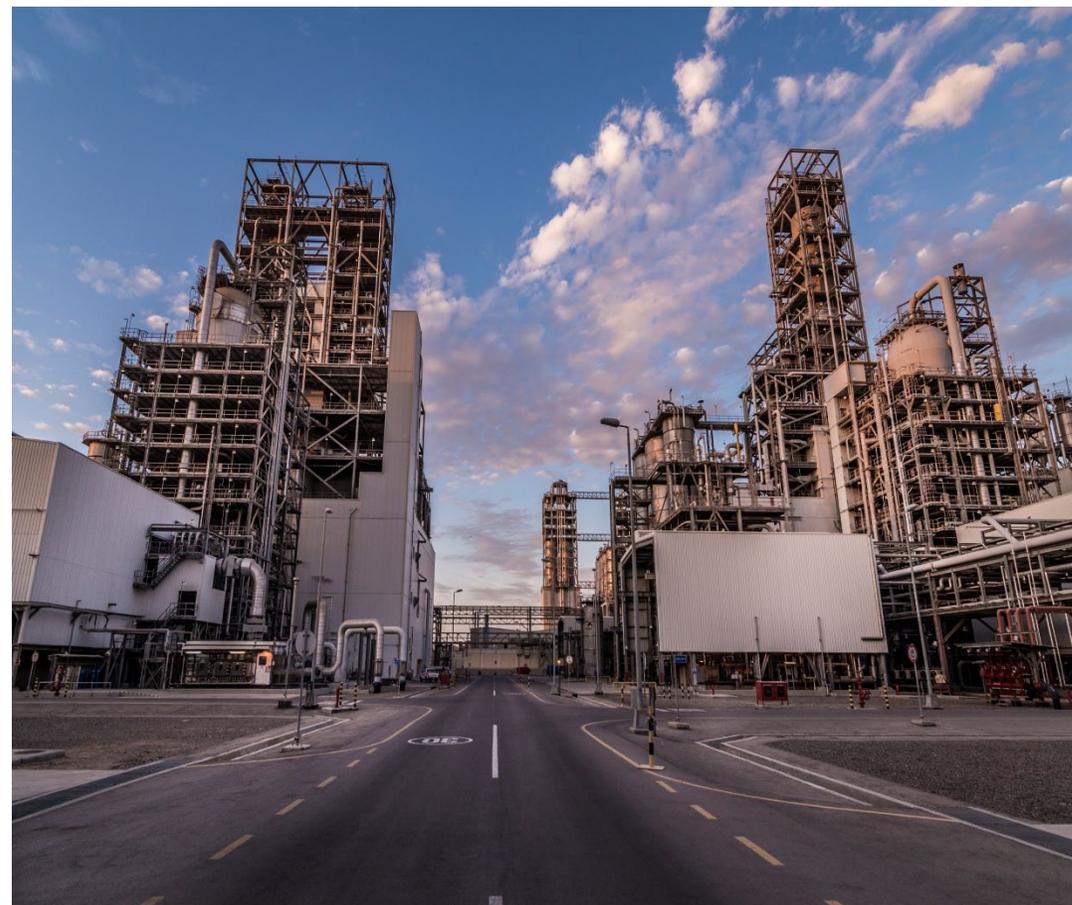


A SABIC Affiliate



YANSAB INVESTOR DAY

Jubail, Saudi Arabia, November 01, 2022



AGENDA

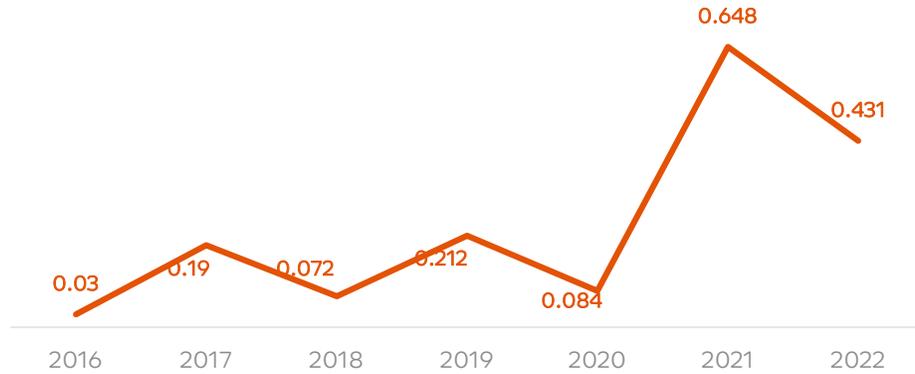
- 1 EHSS Performance
- 2 Transformation / Evolution
- 3 Strategy
- 4 Financial Performance
- 5 Manufacturing excellence
- 6 Sustainability & Carbon neutrality
- 7 Value Drivers
- 8 Investment thesis

EHSS PERFORMANCE

EHSS PERFORMANCE



SHER¹



Cyber Security Compliance



NCA²
96%



HCIS³
100%



Environmental

Zero

Environmental violation in the last three years



AWAL Committees
(EHSS Stewardship)



EHSS Leadership & Excellence

EHSS Culture

Contractor

Emergency responding & Environment

Process Safety

(1) Safety, Health, Environment incident Rate ,(2) National Cybersecurity Authority.(3) Higher Commission for Industrial Security

YANSAB AT GLANCE

AT A GLANCE

21

SAR BN

Initial Investment



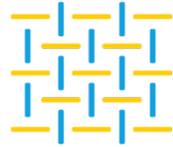
+9%

Foreign Investor

16

SAR BN

Dividends distributed
Cumulative



+620

Stock Keeping Unit

15

SAR BN

Total Share Holders
Equity

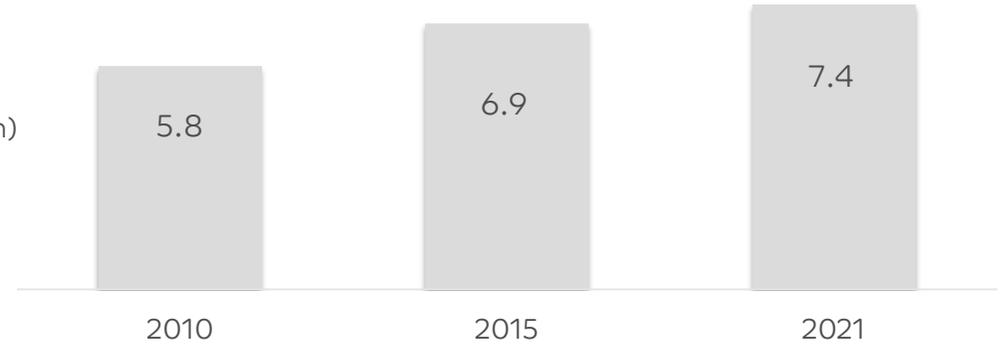


3 Years

First dividend¹

2006 YANSAB established

SALES
(SAR Billion)



PRODUCTION (million tons)



18

SAR BN

Total Assets²

7.4

SAR BN

Annual Sales²

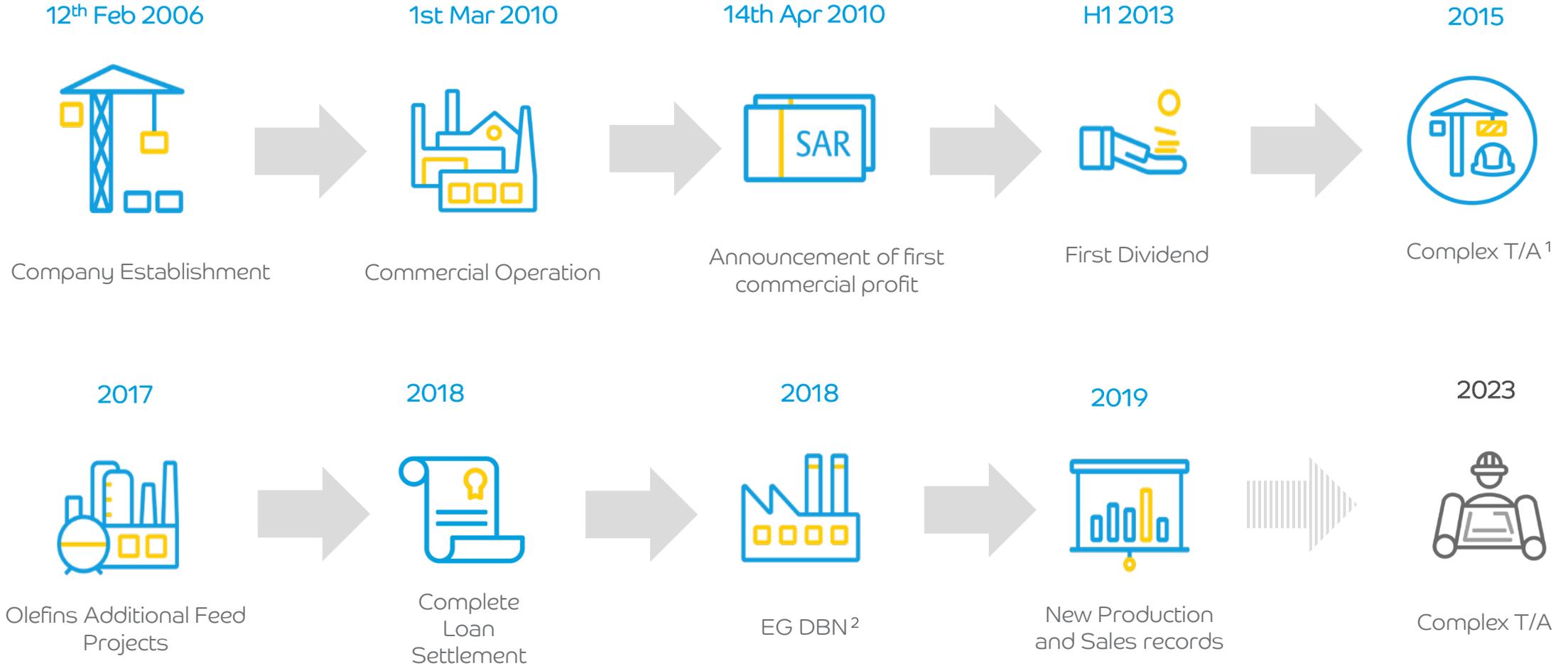
36

SAR BN

Market Capitalization²

(1) YANSAB started distribute dividend after three years from startup operation and has continued until now, (2) As end of 2021.

EXCELLENCE JOURNEY



(1) Turnaround preventive maintenance ,(2) Ethylene Glycol debottleneck

STRATEGY

STRATEGY

OPTIMIZATION



Scale up energy optimization by putting in place several programs and projects with a core focus on ensuring reliability, sustainability and performance improvement

COMPETITIVENESS



Working to enhance competitiveness, benefit from technological progress, extending the use of artificial intelligence in "asset care "and provide digital solutions that contribute to improving its capabilities in various fields.

GROWTH



Continue studying the available investment opportunities related to manufacturing petrochemicals.

MANUFACTURING COMPETENCIES

HEALTHY CASH POSITION

BENCHMARKING PERFORMANCE

ORGANIZATION AND HUMAN CAPITAL COMPETENCIES

DIGITAL TRANSFORMATION

FINANCIAL PERFORMANCE

FINANCIAL PERFORMANCE

HEALTHY FINANCIAL PERFORMANCE

(SAR Million)	Q3 22	Q2 22	% Var	Q3 21	% Var	M9 22	M9 21	% Var
Revenue	1,595	2,062	-23%	1,780	-10%	5,628	5,486	3%
EBITDA	265	610	-57%	536	-51%	1,478	2,395	-38%
Income from Operations	-46	277	-117%	242	-119%	527	1,269	-58%
Net Income	-61	289	-121%	180	-134%	511	1,196	-57%
Free Cash Flow	571	329	74%	1,111	-49%	1,267	1,692	-25%

SALES DRIVERS

	Volumes	Prices
Q3 22 vs. Q2 22 (QOQ)	↑ 11%	↓ -30%
Q3 22 vs. Q3 21 (YOY)	↑ 17%	↓ -23%

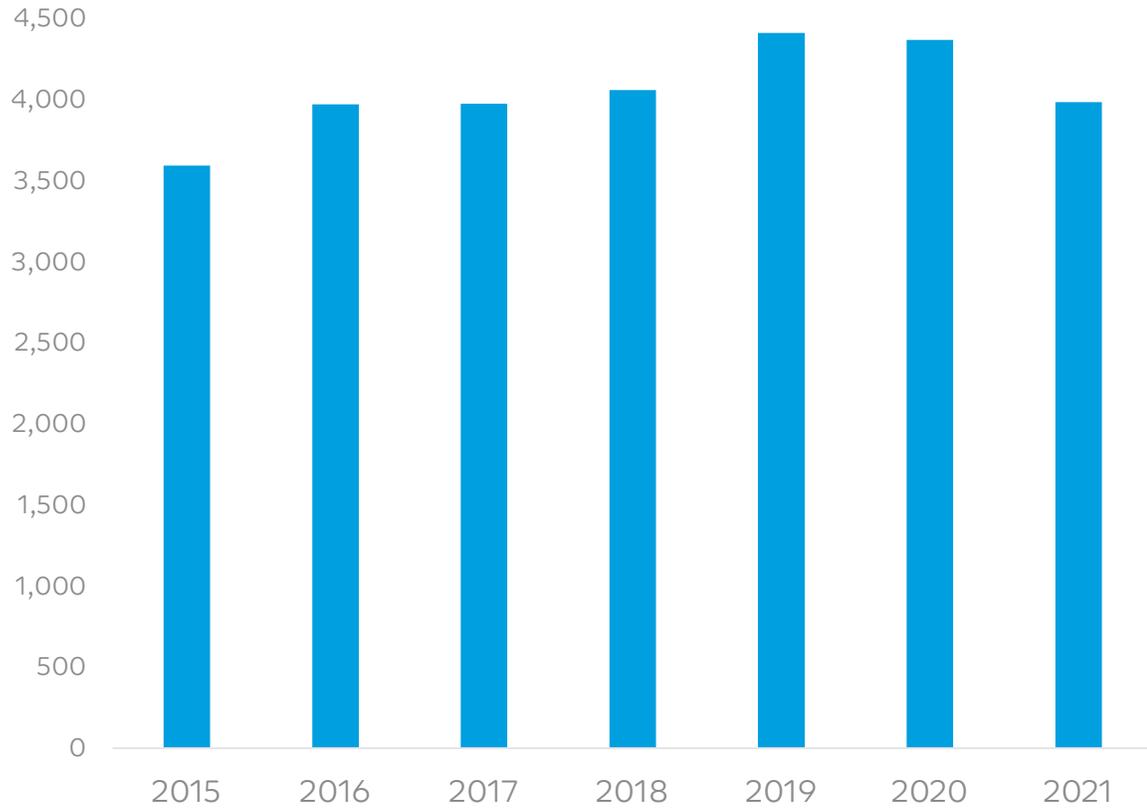
KEY RATIOS

	Q3 22	Q2 22	Q3 21	M9 22	M9 21
EBITDA Margin (%)	17%	30%	30%	26%	44%

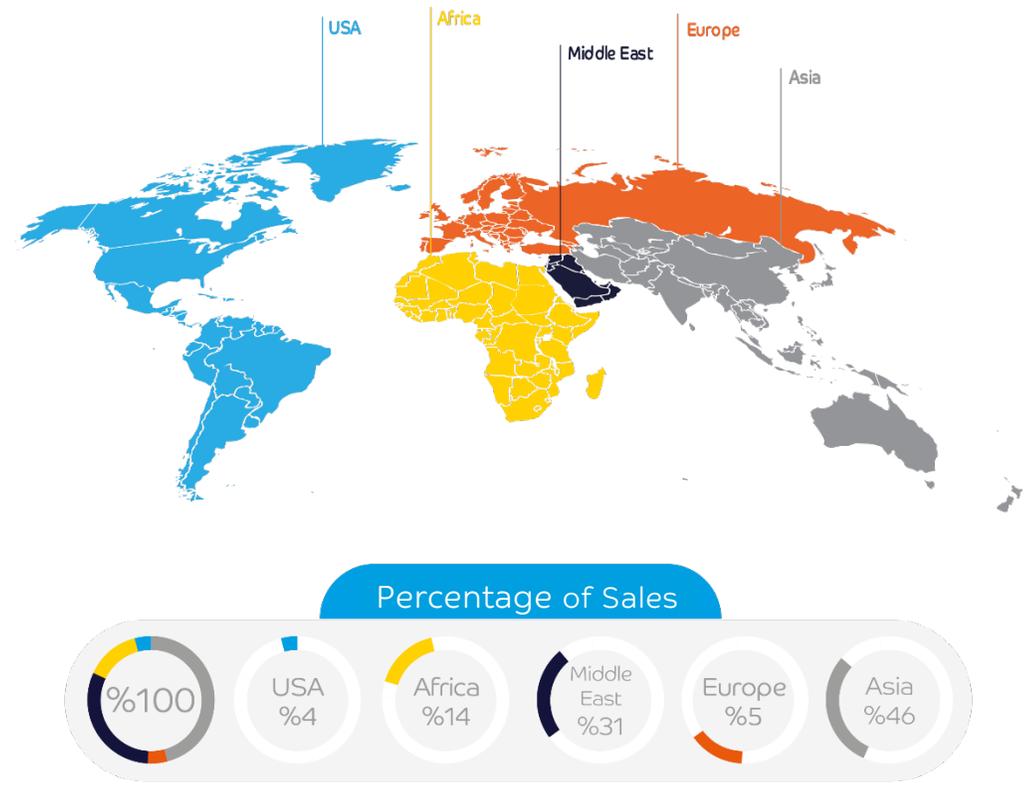
MANUFACTURING EXCELLENCE

PRODUCTION AND SALES

Production Growth



Sales Distribution*



(*) as of YTD Q3

SUSTAINABILITY & CARBON NEUTRALITY OVERVIEW

CLIMATE CHANGE AND ENERGY TRANSITION

VISION

Strive to explore initiatives of which Society, Business and Environment will further improve, and enhance YANSAB competitiveness position, become more cleaner, greener environment and improve our position to continue to be one of the best sustainability performers towards achieving the committed CN targets. This commitment complements the Kingdom's aim to reach net-zero emissions by 2060.

STRATEGY

Applying the Circular Carbon economy framework (Remove, Reduce, Reuse and Recycle) to address the challenges and explore opportunities.



Levers to achieve interim targets

Focus levers to achieve the committed GHG emissions target:

- **Energy efficiency** across our Upstream and Downstream assets;
- **Carbon capturing** from EG plant
- Innovate solutions on **Zero routine flaring** as part of SABIC sustainability 2030 strategy

De-carbonization targeted by 2030

GHG Reduction¹



~0.63_{MMtCO₂e}

De-carbonization targeted by 2050

↓ 100%



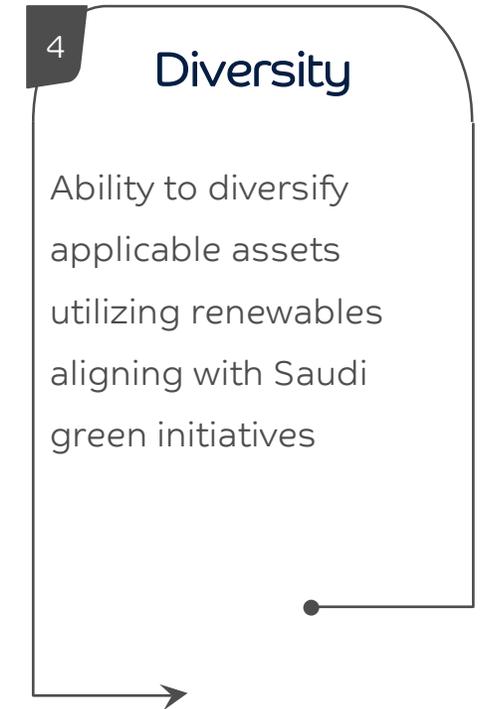
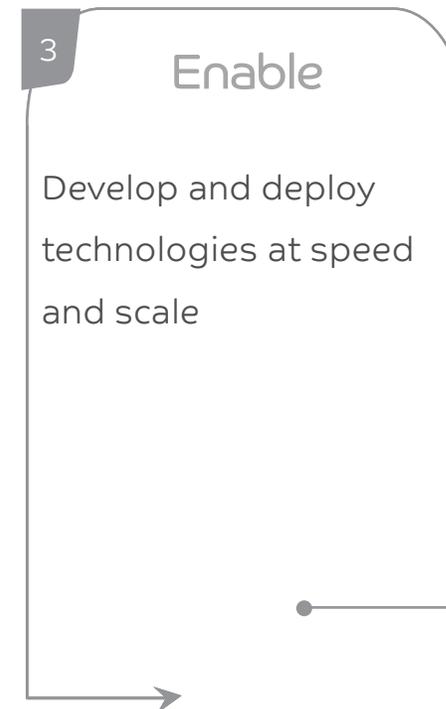
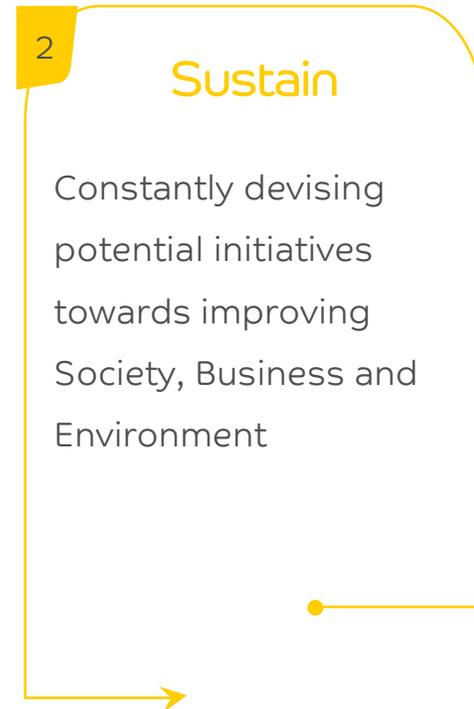
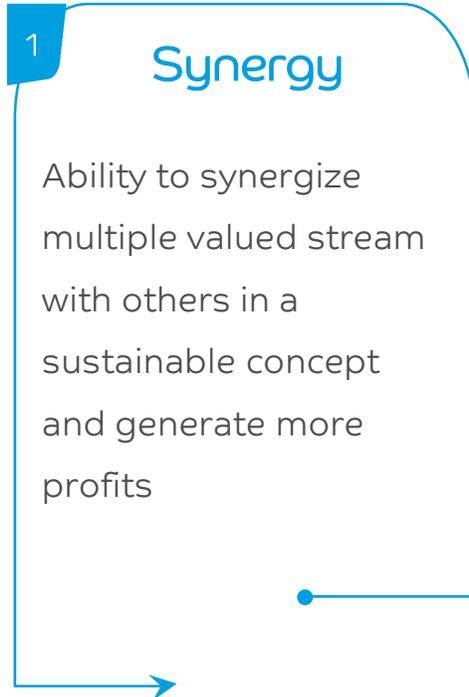
CARBON
NEUTRAL

(1) Refers to Scope 1 and 2 GHG emissions.

CLIMATE CHANGE AND ENERGY TRANSITION FRAMEWORK AT YANSAB

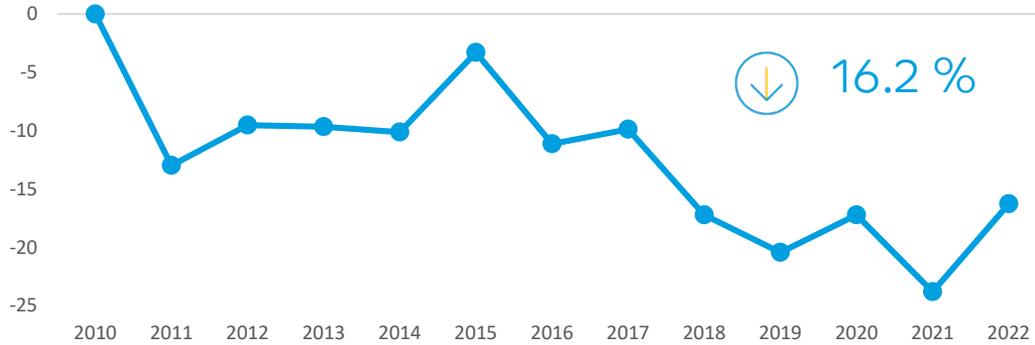


Four areas of focus that provide the framework for YANSAB climate change initiatives and investments:

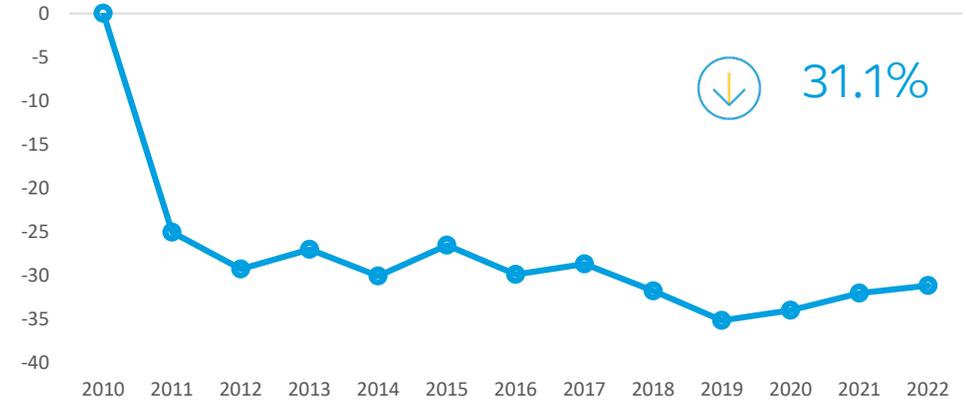


YANSAB SUSTAINABILITY - PERFORMANCE

GHG INTENSITY (TCO₂/t production)



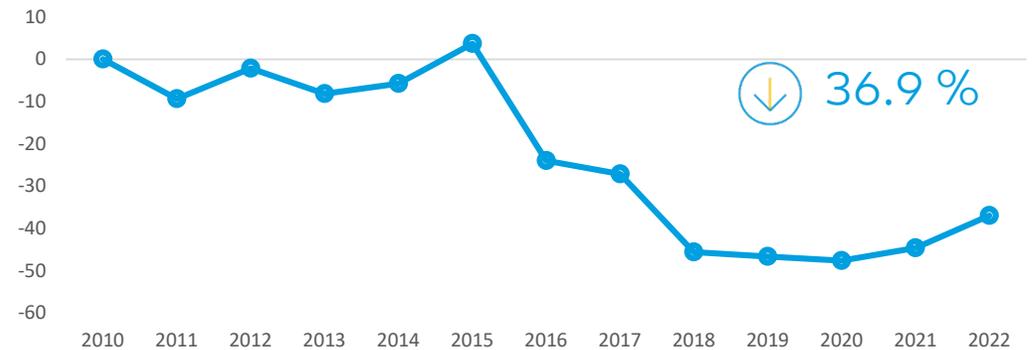
ENERGY INTENSITY (GJ/t production)



WATER INTENSITY (m³/t production)



MATERIAL LOSS INTENSITY (t/t production)



ENERGY MANAGEMENT LEADERSHIP INSIGHT AWARD



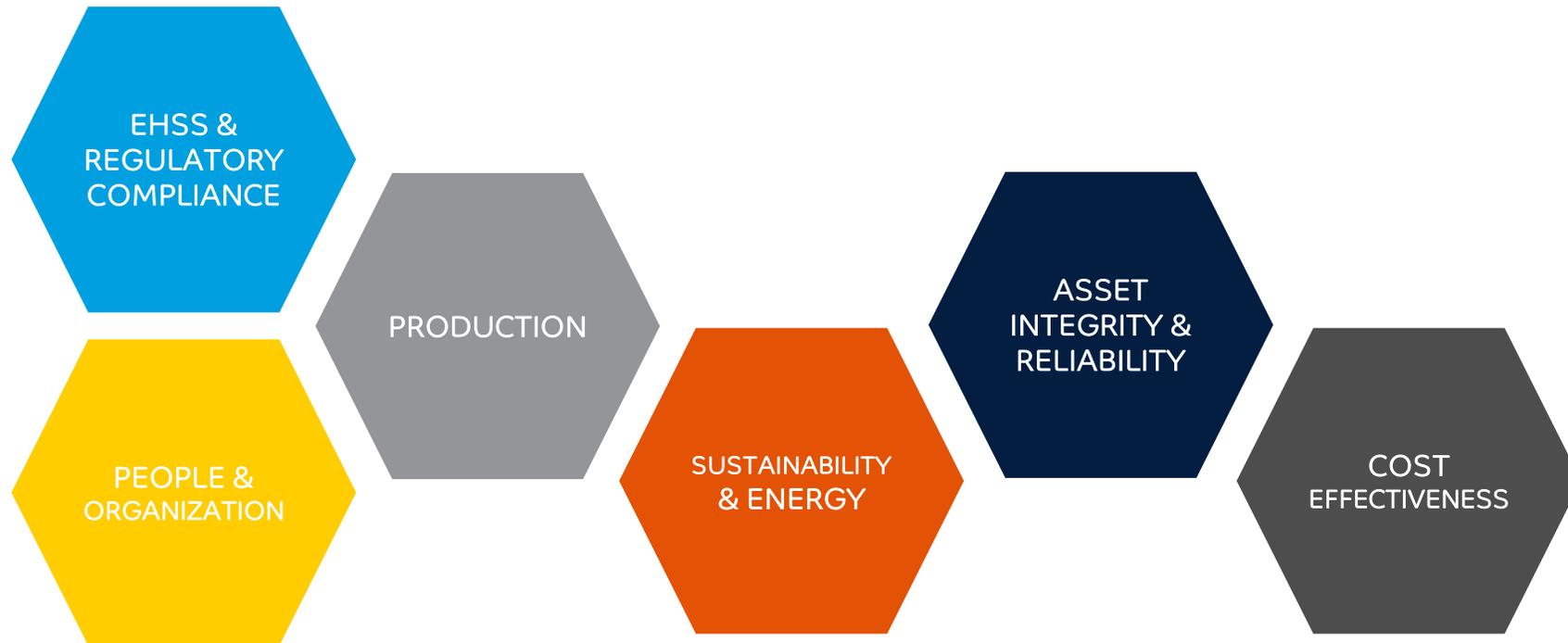
Energy Management insight award

YANSAB is the only plant in Saudi Arabia to be awarded by CEM* for effective implementation of Energy Management system which demonstrates the striving towards Saudi Arabia 2030 vision.

(* The Clean Energy Ministerial (CEM) is a high-level global forum to promote policies and programs that advance clean energy technology, to share lessons learned and best practices, and to encourage the transition to a global clean energy economy.

VALUE DRIVERS

VALUE DRIVERS



VALUE DRIVERS



INVESTMENT THESIS

INVESTMENT THESIS

COMPELLING INVESTMENT THESIS



SABIC affiliate

Diversified global markets



Capital Allocation

Robust financials with strong balance sheet



Sustainability

Committed to Carbon neutrality



Governance

Devotion to best practice implementation of the governance requirements



Growth

Continue studying the available investment opportunities



Manufacturing Competencies

Improving reliability, generating innovative ideas to rationalize energy and natural resources and higher share of value added products



Social Responsibility

Establish strong lasting relationships with the community by delivering programs provides tangible, positive economic and social benefits



THANK YOU